

UK Sales Manager

London

Competitive Salary + Bonus + Benefits



Newfound is building an industry-leading, world-class lifestyle brand offering exceptional homes and inspirational holiday experiences in luxurious retreats situated in locations of outstanding natural beauty at present in Newfoundland and the Caribbean. Newfound homes ensure privacy for their owners with lush natural vegetation, bespoke design and spectacular views, making each home a secret vacation paradise.

Listed on the AIM of the London Stock Exchange, the Group is currently working on three resorts in various stages of development. The group's vision is to create long-term environmental, social, physical, cultural and economic value in untapped destinations benefiting local populations, home owners, and international visitors alike.

The Role:

Embracing responsibility for introducing the concept of a truly inspirational product to a highly esteemed and elite European audience.

Planning and implementation of robust sales strategies and sales support tools.

Effective management of all aspects of the sales cycle.

The Person:

Proven track record of achievement in a similar environment gained through the ability to consistently generate quality leads.

A very well established personal network gaining access to a significant range of high net worth individuals.

Exceptional communicator with the perfect blend of intellect, personal gravitas and refined closing skills.

www.newfoundresorts.com

All applications for this role should be directed by email with full CV and salary details are to our nominated consultant.

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